



Licensing/Appointment Form

INSTRUCTIONS

- This is an application for an appointment to sell life insurance, annuities and/or long-term care products with the John Hancock companies shown below.
 - Before submitting, please ensure that the firm and/or broker/dealer you are affiliated with has a Selling Agreement with the corresponding John Hancock company.
 - Sub-producers appointed through a Brokerage General Agency must have Errors and Omissions insurance coverage – minimum \$1 million.
- A copy of the declaration page is required.

SECTION A – PERSONAL INFORMATION

Name: _____
(LAST NAME, FIRST NAME, MIDDLE INITIAL)

Date of birth: _____ Social Security number: _____ National producer number: _____
(MONTH, DAY, YEAR)

Home address: _____
(STREET NO., AND NAME, APT. NO.)

_____ CITY STATE ZIP CODE

Branch mailing address: _____
(STREET NO., AND NAME, APT. NO.)

_____ CITY STATE ZIP CODE

Contact information: () () _____
BUSINESS TELEPHONE NO. FAX NO. EMAIL ADDRESS

SECTION B – FIRM AFFILIATE INFORMATION

Check all that apply: Broker/Dealer Brokerage General Agency Insurance Agency

Affiliate name	Tax ID	Telephone number

Licensing contact name: _____ Telephone number: () _____
(LAST NAME, FIRST NAME, MIDDLE INITIAL)

SECTION C – PRODUCT INFORMATION

Please check off all products you intend to sell on behalf of John Hancock.

Company Name	Life	Variable Life*	Long Term Care (LTC)**	Fixed Annuities	Variable Annuities*	LTC Partnerships**	401K
John Hancock Life Insurance Company (U.S.A.)	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>
John Hancock Life Insurance Company	<input type="checkbox"/> ¹		<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	
John Hancock Variable Life Insurance Company	<input type="checkbox"/> ²						


¹Performance Survivorship UL, Level Premium Traditional Whole Life and Modified Whole Life are the only life products issued by John Hancock Life Insurance Company.

²Performance Survivorship UL and Level Premium Tradition Whole Life products are the only life products issued by John Hancock Variable Life Insurance Company.


*Please include a copy of your U-4 printout form WebCRD showing your active registration with your Broker/Dealer. If you are selling variable or fixed annuity business in California please provide proof you have completed the annuity training requirement.

**Provide a copy of your Continuing Education Qualification if you are selling LTC in the following states – CA, CO, CT, IL, IN, MA, MD, NC, WA.

6. CONTACT INFORMATION

 **Mailing Address:**
 John Hancock Annuities Service Center
 PO Box 9505
 Portsmouth, NH 03802-9505

 **Overnight Deliveries:**
 John Hancock Annuities Service Center
 164 Corporate Drive
 Portsmouth, NH 03801-6815

For assistance call:
 1-877-JHF-FORM (877-543-3676)
 1-617-663-3719 (FAX)
 www.jhannuities.com